

USDA Farm Land Cash Rental Information 2023-2013

https://www.canr.msu.edu/farm_management/

The following information has been compiled from the USDA-NASS Quickstats web page. Since these values are based on survey results, they are not intended to serve as a price floor for rent negotiation. Your field's individual factors and county location may mean USDA's average is not a perfect fit for your farmland, but it can be a good place to start. It can also be helpful to see the rental rates in neighboring counties and consider differences in agriculture being produced in those locations. Percent change in value between the two most recent years is also included.

RENT, CASH, CROPLAND, NON-IRRIGATED

County	% Change	2023	2022	2021	2020	2019	2017	2016	2014	2013
	2022 → 2023	\$/Acre	\$/Acre	\$/Acre	\$/Acre	\$/Acre	\$/Acre	\$/Acre	\$/Acre	\$/Acre
ALCONA	+40%	\$42.00	\$30.00	\$19.50	\$23.50	\$29.50	\$21.00	\$24.00	\$19.50	\$17.00
ALGER	-20%	\$16.00	\$20.00	\$16.00	----	----	----	----	----	----
ALLEGAN	+1%	\$148.00	\$146.00	\$129.00	\$132.00	\$137.00	\$126.00	\$130.00	\$125.00	\$120.00
ALPENA	0%	\$33.00	\$33.00	\$37.00	\$32.50	\$31.00	\$32.50	\$32.50	\$31.00	\$24.00
ANTRIM	----	----	----	\$28.00	----	\$27.50	\$45.00	\$50.00	\$22.00	\$23.00
ARENAC	+17%	\$112.00	\$96.00	\$87.00	\$89.00	\$83.00	----	----	\$85.00	\$87.50
BARRY	+7%	\$123.00	\$115.00	\$102.00	\$107.00	----	\$106.00	\$109.00	\$110.00	\$90.50
BAY	+4%	\$157.00	\$151.00	\$134.00	\$138.00	\$136.00	\$132.00	----	\$132.00	\$116.00
BERRIEN	-2%	\$129.00	\$131.00	\$122.00	\$123.00	\$116.00	\$115.00	\$128.00	\$133.00	\$110.00
BRANCH	+6%	\$133.00	\$125.00	\$131.00	\$120.00	\$120.00	\$115.00	\$130.00	\$110.00	\$91.00
CALHOUN	-4%	\$122.00	\$127.00	\$121.00	\$113.00	\$121.00	\$105.00	\$105.00	\$110.00	\$112.00
CASS	+2%	\$132.00	\$129.00	\$123.00	\$117.00	\$118.00	\$113.00	\$115.00	\$109.00	\$115.00
CHARLEVOIX	0%	\$31.50	\$31.50	\$24.50	----	----	\$30.00	\$36.00	\$37.00	\$20.50
CHEBOYGAN	-2%	\$28.50	\$29.00	\$30.00	\$20.00	\$22.50	\$23.50	\$28.50	\$25.00	\$26.00
CHIPPEWA	+77%	\$26.50	\$15.00	\$20.50	\$19.50	\$15.00	\$17.00	\$18.00	\$18.00	\$24.00
CLARE	+34%	\$78.50	\$58.50	\$68.50	\$59.50	----	\$61.00	\$60.00	\$56.00	\$58.50
CLINTON	-1%	\$159.00	\$161.00	\$146.00	\$151.00	\$144.00	\$145.00	\$139.00	\$131.00	\$116.00
DELTA	-40%	\$12.00	\$20.00	\$23.50	\$22.50	\$21.50	\$26.50	\$26.00	\$28.00	\$24.00
DICKINSON	----	\$29.00	----	----	----	----	----	----	----	----
EATON	+4%	\$142.00	\$136.00	\$120.00	\$119.00	\$130.00	\$120.00	\$132.00	\$104.00	\$100.00
EMMET	----	\$31.50	----	\$30.00	\$26.00	\$28.00	\$30.00	\$40.00	\$20.50	----
GENESEE	+11%	\$102.00	\$92.00	\$98.50	\$89.00	\$88.00	\$90.00	\$90.00	\$78.00	\$79.00
GLADWIN	+14%	\$70.00	\$61.50	\$79.00	\$90.00	\$103.00	\$100.00	\$105.00	\$105.00	\$86.00
GRAND TRAVERSE	+15%	\$62.00	\$54.00	\$51.00	\$37.00	\$40.00	\$42.50	\$42.00	\$35.00	\$37.50
GRATIOT	+16%	\$207.00	\$178.00	\$162.00	\$148.00	----	\$145.00	\$141.00	\$130.00	\$131.00
HILLSDALE	-4%	\$133.00	\$138.00	\$120.00	\$123.00	\$125.00	\$120.00	\$136.00	\$141.00	\$109.00
HURON	-5%	\$220.00	\$231.00	\$215.00	\$206.00	\$205.00	\$196.00	\$214.00	\$188.00	\$176.00
INGHAM	-5%	\$131.00	\$138.00	\$136.00	\$133.00	\$130.00	\$110.00	\$115.00	\$103.00	\$104.00
IONIA	+5%	\$181.00	\$172.00	\$162.00	\$147.00	\$146.00	\$147.00	\$141.00	\$130.00	\$131.00
IOSCO	-20%	\$38.00	\$47.50	\$46.50	\$44.50	\$36.50	\$33.00	\$36.00	\$29.50	\$29.00
ISABELLA	----	----	\$101.00	\$112.00	\$102.00	\$107.00	\$97.00	\$100.00	\$85.50	\$86.50
JACKSON	-4%	\$107.00	\$111.00	\$101.00	\$91.50	\$88.50	\$80.00	\$86.00	\$86.00	\$78.00
KALAMAZOO	-4%	\$123.00	\$128.00	\$113.00	\$115.00	\$110.00	\$110.00	\$100.00	\$94.50	\$103.00
KENT	-13%	\$109.00	\$126.00	\$122.00	\$115.00	\$121.00	\$114.00	\$115.00	\$127.00	\$128.00
LAKE	----	----	----	\$49.00	----	----	----	----	----	----
LAPEER	-10%	\$88.50	\$98.50	\$85.00	\$78.00	\$79.00	\$79.00	\$77.00	\$76.00	\$67.50
LEELANAU	+11%	\$78.50	\$70.50	\$59.50	----	\$45.00	\$45.00	\$52.00	\$55.00	\$61.50
LENAWEE	+13%	\$180.00	\$159.00	\$149.00	\$139.00	\$138.00	\$129.00	\$151.00	\$166.00	\$152.00
LIVINGSTON	+3%	\$89.00	\$86.50	\$81.50	\$75.00	\$70.00	----	----	----	\$73.50
MACKINAC	----	\$30.00	----	----	----	----	----	----	----	----
MACOMB	0%	\$92.00	\$92.00	\$79.50	\$74.00	\$75.00	----	\$68.00	\$69.00	\$65.00
MANISTEE	+28%	\$39.00	\$30.50	\$28.00	\$31.00	\$31.50	\$33.50	\$28.00	\$29.00	----
MASON	-6%	\$58.00	\$61.50	\$64.50	\$48.00	\$48.00	----	----	\$58.50	\$55.00
MECOSTA	+8%	\$60.50	\$56.00	\$66.00	\$70.00	\$68.00	\$70.00	\$65.00	\$47.00	\$50.00
MENOMINEE	-31%	\$22.00	\$32.00	\$33.00	\$26.00	\$26.00	\$27.50	\$22.00	\$24.00	\$24.50
MIDLAND	0%	\$142.00	\$142.00	\$133.00	\$133.00	\$131.00	\$120.00	\$125.00	\$105.00	\$129.00
MISSAUKEE	+18%	\$103.00	\$87.50	\$84.00	\$79.50	\$81.00	\$77.00	\$62.00	\$59.00	\$60.00
MONROE	+3%	\$154.00	\$149.00	\$151.00	\$131.00	\$131.00	\$140.00	\$142.00	\$132.00	\$125.00
MONTCALM	+5%	\$98.00	\$93.50	\$89.00	\$81.00	\$82.00	\$82.00	\$83.00	\$83.00	\$84.50
MONTMORENCY	-6%	\$38.00	\$40.50	\$55.50	\$41.50	----	----	----	----	----

RENT, CASH, CROPLAND, NON-IRRIGATED continued...

County	% Change 2022 → 2023	2023	2022	2021	2020	2019	2017	2016	2014	2013
		\$/Acre	\$/Acre	\$/Acre	\$/Acre	\$/Acre	\$/Acre	\$/Acre	\$/Acre	\$/Acre
MUSKEGON	-1%	\$89.00	\$90.00	\$77.00	\$88.00	\$88.00	\$89.00	\$98.00	----	----
NEWAYGO	+2%	\$83.50	\$81.50	\$68.00	\$72.50	\$76.00	\$70.00	\$58.00	\$66.00	\$67.00
OAKLAND	+7%	\$59.00	\$55.00	\$68.00	----	\$56.00	\$55.00	\$60.00	\$44.00	----
OCEANA	-15%	\$71.00	\$83.50	\$80.00	----	----	\$75.00	\$57.00	\$67.00	\$64.00
OGEMAW	+28%	\$52.00	\$40.50	\$45.00	\$40.00	\$38.50	\$37.00	\$37.00	\$37.50	\$34.50
ONTONAGON	----	----	----	\$17.00	----	----	----	----	\$29.00	----
OSCEOLA	+3%	\$77.00	\$74.50	\$77.50	\$65.00	\$62.00	\$65.00	\$55.00	\$45.00	\$43.50
OSCODA	----	\$49.00	----	\$37.00	----	----	----	----	----	----
OTSEGO	-6%	\$31.00	\$33.00	----	----	----	----	----	----	----
OTTAWA	+11%	\$132.00	\$119.00	\$125.00	\$136.00	\$142.00	\$129.00	\$114.00	\$117.00	\$100.00
PRESQUE ISLE	-45%	\$29.50	\$54.00	\$49.50	\$34.00	\$42.00	\$34.00	\$35.50	\$36.50	\$31.00
SAGINAW	-5%	\$141.00	\$148.00	\$130.00	\$125.00	\$124.00	----	\$152.00	\$152.00	\$161.00
SANILAC	----	----	----	\$123.00	\$117.00	\$121.00	\$115.00	\$119.00	\$119.00	\$145.00
SHIAWASSEE	+1%	\$118.00	\$117.00	\$118.00	\$107.00	----	\$100.00	----	\$90.00	\$91.50
ST. CLAIR	+26%	\$92.00	\$73.00	\$65.50	\$69.50	----	\$71.50	\$72.00	\$76.00	\$61.50
ST JOSEPH	-1%	\$126.00	\$127.00	\$117.00	\$120.00	\$124.00	\$125.00	\$116.00	\$115.00	\$105.00
TUSCOLA	----	\$206.00	----	\$159.00	\$170.00	\$174.00	\$175.00	\$182.00	\$182.00	\$189.00
VAN BUREN	+6%	\$158.00	\$149.00	\$134.00	\$123.00	\$117.00	\$118.00	\$119.00	\$118.00	\$130.00
WASHTENAW	-17%	\$90.50	\$109.00	\$103.00	\$85.00	\$83.50	\$85.00	\$75.00	\$68.00	\$70.00
WAYNE	+22%	\$89.00	\$73.00	\$90.00	----	----	----	----	----	----
WEXFORD	----	\$66.50	----	\$47.00	\$43.50	\$38.00	\$38.00	\$41.00	\$42.50	----
<i>State Average</i>	<i>+2%</i>	<i>\$140.00</i>	<i>\$137.00</i>	<i>\$131.00</i>	<i>\$121.00</i>	<i>\$120.00</i>	<i>\$115.00</i>	<i>\$120.00</i>	<i>\$115.00</i>	<i>\$110.00</i>

RENT, CASH, CROPLAND, IRRIGATED

County	% Change 2022 → 2023	2023	2022	2021	2020	2019	2017	2016	2014	2013
		\$/Acre	\$/Acre	\$/Acre	\$/Acre	\$/Acre	\$/Acre	\$/Acre	\$/Acre	\$/Acre
ALLEGAN	-8%	\$292.00	\$317.00	\$251.00	\$250.00	\$250.00	\$245.00	\$253.00	\$254.00	\$260.00
BARRY	----	\$228.00	----	----	----	----	----	----	----	----
BERRIEN	-6%	\$242.00	\$258.00	\$195.00	\$240.00	\$241.00	----	\$220.00	\$225.00	----
BRANCH	-16%	\$158.00	\$188.00	\$195.00	\$195.00	\$207.00	\$206.00	\$207.00	\$205.00	\$206.00
CALHOUN	----	\$218.00	----	----	\$165.00	----	----	\$200.00	----	\$198.00
CASS	+5%	\$301.00	\$287.00	\$312.00	\$312.00	\$263.00	\$290.00	\$297.00	\$290.00	\$302.00
CLINTON	----	----	----	----	\$192.00	\$205.00	\$200.00	\$220.00	----	\$246.00
GRATIOT	----	----	----	----	----	----	----	\$185.00	----	----
HILLSDALE	+12%	\$230.00	\$205.00	\$176.00	\$175.00	\$193.00	\$190.00	\$185.00	----	\$163.00
IONIA	----	----	----	----	----	----	----	----	\$215.00	\$213.00
KALAMAZOO	+12%	\$290.00	\$260.00	\$240.00	----	----	\$250.00	\$270.00	\$280.00	\$276.00
KENT	----	----	\$196.00	----	----	----	----	\$185.00	\$194.00	----
LEELANAU	----	----	\$176.00	\$111.00	----	----	----	----	----	----
LENAWEE	----	----	----	\$256.00	\$219.00	\$271.00	----	----	----	----
MACOMB	----	----	----	----	\$173.00	\$197.00	----	----	----	\$110.00
MANISTEE	----	\$85.00	----	----	----	----	----	----	----	----
MECOSTA	+72%	\$201.00	\$117.00	----	----	\$150.00	----	----	----	----
MONROE	----	\$220.00	----	\$185.00	\$204.00	\$219.00	\$206.00	----	----	\$211.00
MONTCALM	----	----	\$245.00	\$144.00	\$192.00	\$186.00	\$185.00	----	----	\$179.00
MUSKEGON	----	----	----	----	----	----	----	----	----	----
NEWAYGO	----	----	----	\$156.00	----	----	----	----	----	----
OCEANA	----	\$98.00	----	----	----	\$73.00	----	----	----	----
OTTAWA	-8%	\$235.00	\$255.00	\$170.00	\$170.00	----	----	\$185.00	----	----
SANILAC	----	----	----	----	----	----	----	\$196.00	----	----
ST. JOSEPH	+10%	\$298.00	\$271.00	\$246.00	\$236.00	\$241.00	\$260.00	\$251.00	\$286.00	\$284.00
TUSCOLA	----	----	\$272.00	\$215.00	\$212.00	----	\$215.00	----	\$240.00	----
VAN BUREN	0%	\$270.00	\$269.00	\$236.00	----	\$226.00	----	\$198.00	----	----
WASHTENAW	----	----	\$211.00	----	----	----	----	----	----	----
<i>State Average</i>	<i>+7%</i>	<i>\$259.00</i>	<i>\$243.00</i>	<i>\$232.00</i>	<i>\$215.00</i>	<i>\$220.00</i>	<i>\$225.00</i>	<i>\$220.00</i>	<i>\$225.00</i>	<i>\$220.00</i>

RENT, CASH, PASTURELAND										
County	% Change 2022 → 2023	2023 \$/Acre	2022 \$/Acre	2021 \$/Acre	2020 \$/Acre	2019 \$/Acre	2017 \$/Acre	2016 \$/Acre	2014 \$/Acre	2013 \$/Acre
ALLEGAN	----	----	----	\$39.50	----	----	----	\$38.00	\$40.00	----
ALCONA	----	----	----	----	----	----	----	----	\$12.50	\$11.50
ALPENA	----	----	----	----	----	----	----	\$18.00	----	\$13.00
ANTRIM	----	\$26.00	----	\$24.50	----	----	\$18.00	\$23.00	----	----
BARRY	----	\$33.00	----	\$29.50	----	----	\$28.00	----	\$32.00	----
BAY	----	----	----	----	----	----	\$38.00	----	----	----
BRANCH	----	----	----	----	----	----	----	----	----	----
CALHOUN	----	----	----	----	----	----	----	----	----	\$32.50
CASS	----	----	----	----	----	----	----	----	----	----
CHARLEVOIX	----	----	----	----	----	----	\$23.00	\$32.00	----	----
CHEBOYGAN	----	----	----	----	----	\$16.50	----	----	\$16.00	\$10.50
CHIPPEWA	----	----	----	\$11.50	----	\$8.90	\$9.10	----	\$11.00	----
CLARE	----	----	----	----	----	\$40.50	----	\$40.00	\$43.00	\$33.50
DELTA	----	----	----	----	----	----	\$20.00	\$15.00	\$17.50	----
EATON	----	----	----	----	----	----	\$35.00	----	\$35.00	----
EMMET	----	----	----	\$17.50	\$20.00	----	----	----	\$13.00	----
GLADWIN	----	----	----	\$24.50	\$28.00	\$31.50	----	\$33.00	\$32.00	----
GRAND TRAVERSE	----	----	----	----	----	----	\$27.00	----	----	----
GRATIOT	----	----	----	\$52.00	\$40.00	----	\$25.50	\$26.00	----	\$27.00
HILLSDALE	----	----	----	----	----	----	----	----	----	----
INGHAM	----	----	----	----	----	----	----	----	----	----
IONIA	----	----	----	----	----	----	----	----	\$40.00	----
IOSCO	----	----	----	----	----	\$17.50	----	\$19.00	----	----
ISABELLA	----	----	----	----	----	----	----	\$43.00	\$42.50	----
JACKSON	----	----	----	\$47.50	----	\$29.00	----	\$21.00	----	----
KALAMAZOO	----	----	----	----	----	----	----	\$40.00	----	----
KENT	----	----	----	----	----	----	----	\$35.00	\$42.00	----
LAPEER	----	----	----	----	----	----	\$25.00	----	----	----
LIVINGSTON	----	\$50.50	----	----	----	----	\$33.00	----	----	----
MASON	----	----	----	----	----	----	\$26.00	----	----	----
MECOSTA	----	----	----	\$33.50	\$34.50	\$28.50	\$25.00	\$30.00	\$37.00	\$33.50
MENOMINEE	----	----	----	----	----	----	----	\$20.00	\$22.00	----
MIDLAND	----	----	----	----	----	----	----	----	----	----
MISSAUKEE	----	----	----	----	----	----	----	----	----	----
MONTCALM	----	----	----	----	----	----	\$41.00	\$47.00	----	----
NEWAYGO	----	----	----	----	----	----	----	----	----	----
OCEANA	----	----	----	----	----	----	----	----	----	----
OGEMAW	----	----	----	----	----	----	----	\$23.00	----	----
OSCEOLA	----	----	----	\$20.50	----	\$24.50	----	\$30.00	\$40.00	----
OTTAWA	----	----	----	----	----	----	----	----	\$36.00	\$40.50
PRESQUE ISLE	----	----	----	----	----	----	----	----	----	----
SANILAC	----	----	----	----	----	----	----	----	----	----
SHIAWASSEE	----	----	----	----	----	----	----	----	----	\$25.00
ST JOSEPH	----	----	----	\$25.50	----	----	\$24.00	----	\$30.00	\$23.50
VAN BUREN	----	----	----	\$40.50	----	----	----	----	\$29.00	----
WEXFORD	----	----	----	----	----	\$43.00	----	----	----	----
<i>State Average</i>	<i>-8%</i>	<i>\$29.50</i>	<i>\$32.00</i>	<i>\$35.00</i>	<i>\$28.00</i>	<i>\$30.00</i>	<i>\$28.00</i>	<i>\$30.00</i>	<i>\$30.00</i>	<i>\$26.00</i>

"----" No Data Available

Additional Land Rent Resources

- USDA Quickstats <https://quickstats.nass.usda.gov/>
- Michigan Agriculture Land Values and Leasing Rates (Michigan State University) www.canr.msu.edu/telfarm/land-value-reports/
- MSU Extension Farm Management Land, Energy Leasing & Contracts www.canr.msu.edu/tag/farmland-leasing
- MSU Extension Bulletin E-3427: Introduction to Renting Farmland www.canr.msu.edu/resources/bulletin-e-3427-introduction-to-renting-farmland